

AVENISENSE S.A.  
Savoie technolog  
73370 LE BOURGET DU LAC  
France

AVENISENSE USA, Inc.  
1251 Av. of the Americas  
NEW YORK CITY  
NY 10020, USA

[sales@avenisense.com](mailto:sales@avenisense.com)  
[contact@avenisense.com](mailto:contact@avenisense.com)

**At AVENISENSE we design with passion sensors that revolutionize the way industry handles car fuels, jet fuels, natural gas, lubricating oils worldwide and are proud to lead this change. Our solutions reduce the environmental impact of the energy & transportation industries while allowing savings to our customers, through the deployment of embedded sensors that measure fluid's quality and properties in real time.**

The company is expanding and we are in the need for talented, international profiles who desire to create the change with us by taking over the responsibility to develop sales on innovative segments.

Therefore we are offering the position of:

### **Business Development Intern – international / embedded sensors / (m/f)**

Reporting to the CEO and working in close interaction with business developers, application engineers & marcom, you will step-by-step overtake the responsibility of co-developing & supporting a business line:

- Drawing market's specifics: size, actors, locations
- Describing & segmenting leads profiles & associated drivers for sales: innovators, early adopters, mainstream and conservatives
- Rolling out the plan, acquiring pioneering customers

This internship is open to individuals with an engineering + business / innovation profile, quickly operational, hands on. Entrepreneur mindset is strongly required. Most important for us is your open-minded character, capability to find solutions and your willingness to evolve in an international environment, taking into consideration both people & business goals.

Fluent English, intercultural competency, endurance are conditions.

Interested? Please send us 200 words max that describe how talented you are and how you will help us achieve BIG! Please also add a link to your LinkedIn profile and use the address: [careers@avenisense.com](mailto:careers@avenisense.com)

We intend to evolve this internship into a permanent position.

